

## 1. 辽宁曙光汽车集团股份有限公司

## SG Automotive Group

姓名: 毛海燕

职务: 集团国际战略规划部部长

Name : Mao Haiying

Title : Director of Strategic Planning Department

单位简介 Company profile	投资合作意向 Investment Cooperation Intention
<p>辽宁曙光汽车集团股份有限公司是一家以汽车及零部件为主营业务的上市公司(沪市, 代码 600303), 是“国家汽车整车出口基地企业”, 国家博士后科研工作站。公司拥有“黄海”汽车和“曙光”车桥及零部件两大“中国名牌”产品。</p> <p>截止 2014 年, 曙光集团拥有员工 8000 余名, 总资产 80 多亿元, 18 个全资及控股子公司, 形成整车、车桥、零部件、汽车贸易与维修 4 大产业平台; 拥有国家级技术中心 1 个和行业检测所 1 个, 在丹东、沈阳、常州、美国建有 4 个研发中心。研发中心具有先进的开发设备及成体系的职能部门和分支机构, 具备了客车、轻客、SUV、皮卡和车桥、底盘等零部件的研发能力。拥有 20 余条全国一流水平的客车、轻客、乘用车和车桥零部件专业生产线以及各种先进的检测、试验、生产设备 1900 多台(套), 在全国同行业处于领先地位, 部分已达到国际一流水平。</p> <p>Liaoning Shuguang Automotive Group Co., Ltd. (hereinafter referred to as “SG”) is a listed company with motor vehicle, driveline system and related components as the main business (code sh600303). It is also home for “National Automobile Export Base” and National Post-Doctoral Research Station within its national technical center.</p> <p>SG owns two famous trademarks, Huanghai Auto and Shuguang Axle. And “Huanghai” has</p>	<p>1. 了解目标国汽车产业的最新发展与投资环境</p> <p>2. 重点寻找新能源汽车、汽车智能化方向的投资项目(合作方式多样, 包括建立战略性合作, 共同开发中国市场, 对国外新能源汽车企业进行投资, 共同在中国成立合资公司等方式)</p> <p>1. To learn about the current development and investment environment of target countries</p> <p>2. To look for investment &amp; cooperation project in two areas: new energy automobile, intelligent &amp; connected vehicle</p> <p>3. Cooperation mode is open to discuss, including --strategic cooperation with foreign countries to further explore the</p>

been a well-known brand since its inception in 1951. Up to 2014 , With over 8000 employees, total assets at RMB 8.079 billion yuan, and 11 wholly & majority owned subsidiaries, SG has become as a large modernized enterprise serving four industry platforms-vehicle OEM, axle Tier 1, components supplier, and vehicle trade & service. The company has 1 state level technical centre and test centre, four R&D in Dandong, Shenyang, Changzhou, and US. R&D center has the advanced equipments with functional departments and branch offices, has Bus, Light duty bus, SUVs and Pickups and Axles and Chassis components R&D capabilities. SG has more than 20 first-class level professional production lines of Bus, Light duty bus, Passenger Vehicles and Axle parts and various advanced testing, test, production equipment more than 1900 (sets), in a leading position in the country, some have reached the international first-class level.

Chinese market

- invest in specific companies or projects
- set up joint-venture in China

## 2. 江苏日盈电子股份有限公司

Jiangsu Riying Electronics Co.,ltd.

姓名：是蓉珠

职务：董事长兼总经理

Name : Shi Rongzhu

Title : Chairman and General Manager

单位简介 Company profile	投资合作意向 Investment Cooperation Intention
<p>江苏日盈电子股份有限公司成立于 1998 年，总部设立在常州，注册资本 6165.5 万元，占地面积 7 万多平方米，员工总数 500 余人。致力于为汽车、摩托车工业开发并提供汽车电子、汽车洗涤系统、电线束系统、接插件解决方案。拥有 2 家全资子公司，江门市容宇电子有限公司和日盈电子(长春)有限公司。</p> <p>公司已建成江苏省车用洗涤系统技术研发中心，并在常州本部、上海、德国慕尼黑设立了三大研发中心。产品通过不断创新，在行业中树立了良好的声誉。同时获得了“中国汽车电子电器电机行业十佳企业”、“国家火炬计划重点高新技术企业”、“江苏省高新技术企业”、“江苏省优秀民营企业”、“江苏省著名商标”等多项荣誉。</p> <p>公司相继通过了 ISO/TS16949 质量体系 and ISO14000 环境体系、OHSAS18000 职业健康安全体系认证，并有多产品通过了 UL 认证、E-mark 认证。</p>	<p>1. 了解欧洲汽车电子领域的发展方向 2. 了解欧洲国家在企业投资方面的相关政策与支持 3. 目标：汽车电子相关的合作方，希望重点邀请该领域的企业进行对接，借助我司在国内市场的优势与渠道，寻求合作共赢</p> <p>1. To learn about the leading trend of the auto electronics industry of European countries 2. To learn about investment related policies and support from target countries 3. To look for partners in auto electronics. Hope to invite more German enterprises in this area to communicate with, and to discuss win-win cooperation based on the</p>

<p>未来几年，公司将依托江苏常州、广东江门、吉林长春三大生产基地和常州、上海、德国三大研发中心，同时与上海同济大学汽车学院等科研院所强强联手，以市场为导向，不断开发各类新型智能化汽车电子产品。为中国汽车、摩托车零部件，尤其是汽车电子产品的深度国产化、进口替代，以及产业升级做出积极贡献。</p> <p>Company Introduction</p> <p>Jiangsu Riying Electronics Co., Ltd. was established in 1998, headquartered in Changzhou. The company has 50 million RMB registered capital, over 70,000 square meters of facility, and more than 500 employees. It is committed to the development of automotive and motorcycle industry and provide solutions for automotive electronics, automotive washer system, wiring harness system and connectors.</p> <p>The company already established Jiangsu Provincial R&amp;D center for automotive washer system, and set up research institutes in Shanghai, Changzhou, and Germany. Through continuous innovation, we earned excellent reputation for our products in the industry. Meanwhile, the company was awarded “Best 10 Enterprises of China Automotive Electronics &amp;Electrical Machinery Industry”, “Priority High-tech Enterprise of State Torch Plan”, “Jiangsu Outstanding Private Enterprise”, “Jiangsu Famous Trade Mark” and many other honors.</p> <p>Riying has passed the ISO/TS16949 quality system certification, ISO14001 environment system and OHSAS18001 occupational health and safety certification system, and a variety of products were through the UL certification and E-mark certification.</p> <p>The next few years, the company will rely on Changzhou, Jiangmen and Changchun</p>	<p>market advantage and channels of our company in China.</p>
--	---

production bases and Changzhou, Shanghai and Germany research centers. Meanwhile, Riying will collaborate with the Shanghai Tongji University and other research institutes. The company will continuously focus on market needs, and develop all kinds of innovative intelligent products. We are dedicated to make positive contribution for supply chain localization, import substitution, and industry upgrade of Chinese Automotive Electronics Products.

## 3. 清华大学苏州汽车研究院

## Suzhou Automobile Research Institute of Tsinghua University

姓名：王邵明

职务：副院长

Name : Wang Shaoming

Title : Associate Dean

注：兼任苏州清研资本管理企业（有限合伙）总经理

Note: Mr. Wang also holds a post as General Manager of SuZhou QingYan Capital Management Enterprise

单位简介 Company profile	投资合作意向 Investment Cooperation Intention
<p>苏州清研资本管理企业（有限合伙）（简称“清研资本”）由清华大学苏州汽车研究院与其管理团队共同出资发起设立，依托于清华大学苏州汽车研究院，对汽车行业和汽车技术深入了解，对项目具有强大的鉴别能力。当地政府为清研资本所管理的基金投资的企业提供政策、土地、资金等支持，为被投资企业高速发展提供有力条件。</p> <p>受托管理的基金：</p> <p>1 号基金——苏州华创赢达创业投资基金，规模 1.66 亿，投资期 3 年，运作期 4 年。</p> <p>2 号基金——苏州清研汽车产业创业投资基金，规模 5 亿，投资期 3 年，运作期 5 年。</p> <p>基金投资的细分领域：汽车相关产业的所有创新领域，包括新能源、新材料、先进制造、汽车电子、车联网、汽车后市场、企业应用软件等。</p>	<p>汽车智能化、车联网、新能源汽车等前沿领域的投资合作项目</p> <p>Investment or Cooperation targets in Intelligent Vehicle, Connected Vehicle, New-energy Vehicle and other trend-leading areas of the industry</p>

基金投资项目的阶段：以 VC 投资为主，主要投资项目的前期即种子期、初创期、成长期。

作为基金管理人的清研资本特点：

投资专注：主要投资汽车主要零部件及相关领域内的科技型企业，主要投资初创期科技型中小企业。

管理专业：管理团队背景—高校+汽车行业+投资行业；管理能力出色。

四轮驱动：清华汽车研究院、产业园平台、金融平台、检测服务平台，“四轮驱动”，实现项目重构、增值及快速发展，迅速导入整车厂市场。

QingYan Capital, backed by the Suzhou Automotive Research Institute of Tsinghua University, has the in-depth understandings of automotive industry and related technologies. The local government provided us lot of supports in various aspects, including policy, land and finance.

Fund No.1—SuZhou HuaChuangYingDa Venture Capital Fund,  
166 Million RMB, Term of Investment: 3-4years

Fund No.2—SuZhou QingYan Automotive industry Venture Capital Fund,  
500 Million RMB, Term of Investment: 3-5years

Our investments focus on automotive industry segments, including: New Energy Resources, New Materials, Advanced Manufacturing, Internet of Vehicles, Auto Aftermarket and so on. Venture Capital primarily, we have supported many exceptional companies in their seed venture and growth-stage.

Features:

Professional Management Team: With the background of Tsinghua University, and wealth of experiences in automotive industry

4 wheel drive: Automotive Research Institute of Tsinghua University, Industrial Park, The Finance Platform, The Inspection Services Platform.



## 4. 上海蔚来汽车有限公司

NEXTEV Shanghai Ltd.

姓名：慕俭峰

职务：供应链总监

Name : Mu Jianfeng

Title : Director of Supply Chain

单位简介 Company profile	投资合作意向 Investment Cooperation Intention
<p>NEXTEV 蔚来汽车是一家从事高性能智能电动汽车研发的公司,由顶尖互联网企业和企业家共同发起设立,包括领先的互联网企业腾讯、易车创始人李斌、汽车之家创始人李想、京东创始人刘强东,知名投资机构高瓴资本、红杉资本和愉悦资本。蔚来汽车已在上海、硅谷、慕尼黑、北京、香港和伦敦设立了研发、设计及商务机构。首款车型将是一款极限性能的限量版电动超跑,预计 2016 年末上市,将拥有超过 1000 马力、零到百公里加速 3 秒以内,动力性能不输于目前最顶级的燃油跑车。第二款产品将在性能媲美目前最高性能电动车的同时拥有自己独特的亮点,并提供更好的服务。</p> <p>核心团队:蔚来汽车拥有上百位世界一流研发设计人员,他们来自于 20 多个国家和地区,拥有宝马、特斯拉、福特、通用、大众、菲亚特克莱斯勒、标致雪铁龙等汽车集团的资深技术及管理背景。同时,作为一家拥有互联网基因的企业,蔚来汽车还吸引了来自思科、IBM、华为等众多资深 IT 精英的加入。公司执行主席李斌,致力于将蔚来汽车打造成为全世界首家以用户体验为中心的企业。李斌是中国最大汽车互联网公司易车的创始人,2010 年易车在美国纽约证券交易所上市,同时,他还参与投资了几十家不同行业的公司。公司总裁 Dr. Martin Leach,曾任玛莎拉蒂全球 CEO、福特欧洲区总裁、马自达全球董事总经理,同时他也曾是个职业的赛车手,曾获得欧洲冠军并且参加过 F1 赛车测试。蔚来汽车首席发展官及美国 CEO Padmasree Warrior,曾任思科全球首席技术与战略官、摩托罗拉首席技术官,现任微软董事</p>	<p>与境外企业、机构探讨在以下领域的投资与合作:</p> <ol style="list-style-type: none"> <li>1、无人驾驶技术</li> <li>2、轻量化材料</li> <li>3、充换电技术等</li> </ol> <p>Would like to invest and cooperate in the following aspect:</p> <ol style="list-style-type: none"> <li>a. self-driving car/driverless car</li> <li>b. lightweight material of automobile</li> <li>c. technology in the charging and replace of battery</li> </ol>

成员，及现任 GAP 董事成员。

赛事：蔚来汽车成立伊始便积极投身各类电动方程式大赛，力求将源于赛道的丰富资源与顶尖技术运用于公路版产品，给予消费者最佳用户体验。包括：国际汽联电动方程式世界锦标赛( FIA Formula E Championship )、“蔚来杯”中国大学生电动方程式大赛 ( NEXTEV Formula Students Electric China ) 。

NEXTEV is a company focusing on the research of intelligent electric automobile. With an investment of hundreds of millions of US dollars, NEXTEV is founded by world-class Internet and technology leaders, including Tencent, BITAUTO, Autohome.com, JD, and investment agencies like Hillhouse Capital and SequoiaCapital. We've also gathered together the finest talent from automotive engineering, technology, design and software. Together, they're bringing our vision to life across our global network spanning the Silicon Valley, Shanghai, Munich, Beijing, Hong Kong and London. The first model is a high-end electric racing car with 1000 horsepower, and takes less than 3 seconds for one hundred kilometers acceleration. It will go public at the end of 2016.

Lead by experts in technology and management from major automotive conglomerates and the IT industry, NEXTEV has recruited hundreds of world-class R&D and design personnel from over 20 countries. Including William Li, NEXTEV Founder & Chairman, Founder of BITAUTO (NYSE: BITA), Dr. Martin Leach, President of NEXTEV (Previously: CEO of Maserati, President of FORD Europe, Corporate Vice President and Managing Director of Mazda), and Padmasree Warrior, NEXTEV Chief Development Officer & US CEO (Previously: Chief Technology & Strategy Officer of Cisco, Chief Technology Officer in Motorola).

NEXTEV engages in many Formula-E Contest including FIA Formula E Championship and NEXTEV Formula Students Electric China, to bring more resources and technologies in the racetrack to civil products and create the best user experience.

## 5. 苏州凌创电子系统有限公司

Suzhou LinkTron Systems Co., Ltd (Lintron)

姓名: 李志明

职务: 董事

Name : Li Zhiming

Title : Director

单位简介 Company profile	投资合作意向 Investment Cooperation Intention
<p>成立于 2004 年 8 月的苏州凌创电子系统有限公司 ( 简称 : 凌创电子 ) , 以技术为导向 , 专业为各行业用户提供测试测量解决方案和成套检测设备。2011 年 , 凌创电子被评为 “ 国家高新技术企业 ” , 同时也是美国国家仪器有限公司 ( National Instruments ) 在中国授权的三家指定加盟系统集成商之一。</p> <p>围绕着帮助用户完成更精准、更高要求的测试测量任务 , 凌创电子提供专业和完善的测试测量产品开发、销售、集成、校准和培训等服务。其在全国 4 个城市设有办事处 , 在香港设有分公司 , 可为用户提供本地化支持 ; 同时 , 为了给用户提供规范的服务 , 公司建立了完善的产品与服务质量管理体系 , 于 2008 年通过了 ISO 国际质量体系认证 , 并于 2009 年通过质量体系审核。</p> <p>苏州凌创电子近三年涉及的研发项目数为 11 项 , 科技成果转化的年平均数 5 项以上 , 通过科技成果转化每年可实现销售的新产品都在 4 个以上。通过自主创新、产学研合作和对外合作等形式 , 近三年获得各类专利 11 个 , 软件著作权 2 个 , 技术诀窍 21 个 , 其中有 7 个产品设备获得江苏省高新技术产品认定。公司 2010 年度获得娄葑镇科技创新奖、获得市级工程技术研究中心、苏州工业园区高新技术企业和江苏省民营科技企业的认定。</p> <p>Suzhou LinkTron Systems Co., Ltd (Lintron) was established in August, 2004</p>	<p>1.关注测试测量解决方案和成套检测设备、软件方面的合作方</p> <p>2. 寻找汽车相关的自动化装备、高性能电机</p> <p>1. Look for partners in professional solution and machine and software for testing</p> <p>2. Look for partners that provide automation equipment and high-performance motor in auto industry</p>

( technology-oriented, we provide high quality professional solution and machine for testing. LinkTron was rated as high-tech enterprises in August, 2011.At the meanwhile, it is one of the three authorized in China and specified join-in system integrator members.

Closely around move help our customers complete more complex, more accurate and higher demanding testing tasks, LinkTron provides professional and perfect services in product development, sales, integration , calibration , training and so on. The company has set up 4 offices in the whole nation, with branch offices in Hong Kong. Also we can offer localized supports to users. Meanwhile, in order to provide normative service, LinkTron has established a perfect quality management system of products and services. The company has passed the ISO international quality certification in 2008 and reexamination in 2009.

In recent three years, the number of LinkTron's involved R&D project are 11, the average of technological achievement transformation is over five. New products that we can sell to clients are over four. Through independent innovation, research cooperation and foreign relationship, we have obtained nine patents, two software copyrights and nineteen technical knows. Our six products were rated as high-tech product of Jiangsu Province. LinkTron won Loufeng technology innovation awards in 2010 and has passed the municipal engineering technology research center, high-tech enterprise of SIP and Jiangsu Province civilian technology enterprise.

## 6. 重庆理工清研凌创测控科技有限公司

Chong Qing University of Technology &amp; Qinghua Automotive Research Institute &amp; Linktron Measurement and Control Technology Co., Ltd.,

姓名：施全

职务：副总经理

Name : Shi Quan

Title : Deputy Manager General

单位简介 Company profile	投资合作意向 Investment Cooperation Intention
<p>苏州清华汽研院携手重庆理工大学汽车传动技术研发团队及苏州凌创电子在“中国汽车第一重镇”共同投资创建理工清研凌创测控科技有限公司，旨在建立一家中国汽车零部件研发，生产及测试相关方面最具商业竞争优势、最快发展速度、拥有多项成功的可产业化科技项目成果、最贴近自主品牌车厂的技术服务提供商。</p> <p>产品包括：离合器分离特性试验台，汽车前/后驱机械变速器试验台，汽车起步特性试验系统，发动机性能试验台，新能源汽车动力传动总成试验台，汽车车用电机 NVH 试验台，汽车变速器执行机构试验台，速器同步器寿命及换挡性能试验台，离合器操纵系统特征试验台，离合器综合性能试验台，汽车动力传动总成试验台，驱动桥总成堆齿轮支撑刚性试验台，汽车变速器 NVH 试验台，汽车自动变速器试验台。</p> <p>CTL was founded by Suzhou institute of Tsinghua and Chongqing Ligong Auto-Powertrain technical team and Suzhou Linktronsys at Chongqing which is the Auto-City of China. Focus on Auto and parts R &amp; D, production and testing areas, to build the best advantage of business competition, the fastest development, own many of scientific and technological achievement could transfer to industrial, the best service vendor for OBM automobile manufacture.</p>	<p>1. 寻找汽车零部件测试系统相关的合作项目</p> <p>2. 了解欧洲国家汽车产业相关的投资情况</p> <p>1.To look for cooperation in production and testing areas in automotive industry</p> <p>2. To learn about the investment environment of the auto industry European countries</p>

Products include: Transmission Actuator Test Bench, Cluth Main Function Test Benches, Clutch OS Performance Test Benches, Cluth Separation Properties Test Benches, Powertrain Assembly Test Benches, Auto Motor NVH Test Benches, New Energy Powertrain assembly Test Benches, Auto Strating Performance Test Benches, Drive Axle Bevel Gear Assembly Rigid Hanger Test, Engine Performance Test Benches, FF & FR Transmission Test Benches, AMT Transmission Text Benches, NVH Transmission Test Benches, Transmission synchronizer life time & Shift perf.

## 7. 卡尔斯进出口（天津）有限公司

Cars Import and Export (Tianjin) Co. Ltd.

姓名：赵文海

职务：执行董事

Name : Zhao Wenhai

Title : Executive Director

单位简介 Company profile	投资合作意向 Investment Cooperation Intention
<p>卡尔斯进出口（天津）有限公司 主要业务涉足领域：汽车整车进口、汽车零部件进口、汽车及零部件研发、汽车项目咨询及项目投资、汽车赛事组织、汽车文化艺术交流、汽车车展组织、车辆展览展销、汽车物流、汽车项目对接业务。</p> <p>经营业务介绍：</p> <p>1、汽车整车及零部件进口方面：我公司有汽车及零部件进出口权，有入关、出关、仓储能力，客户来自于欧洲亚洲美洲多个汽车品牌的进口业务合作。</p> <p>2、汽车零部件方面：我们有自己的汽车零部件研发生产基地，合作客户来自于国内外汽车零部件配套厂商。</p> <p>3、汽车项目投资咨询业务及投资合作方面：因我公司有多年的汽车进口经验，我们提供专业的汽车项目类投资咨询业务，降低客户投资风险。我公司也会及针对关于一些好的汽车类投资项目参与投资合作经营。</p> <p>4、汽车赛事组织：我们会根据客户需求提供汽车竞技文化交流活动、汽车赛事组织活动。</p> <p>5、汽车车展组织：因我公司有汽车进出口权，商品展览展示展销权。我公司与中国车展机构和高端汽车俱乐部机构保持着紧密的合作关系，对于新款车型到中国展览、销售有着成熟的经验。</p> <p>6、汽车物流口岸优势：公司在天津港、大连港、上海港、重庆港、都有开展经营的业务。</p>	<p>1、寻求欧洲能够进行车辆改装的企业(有自己独立的 VIN 码的国外厂家)，与我公司合作，改装车辆并进口到中国；</p> <p>2、寻求合作伙伴，在外方一起成立公司经营汽车代理出口及汽车物流代理业务，将未进入中国市场的车型进口到中国；</p> <p>3、我公司可为国外汽车零部件企业在华代工生产。</p> <p>1: look for cooperation with auto refitting corporations in Europe (foreign companies which have their own independent VIN Vehicle Identification Number) to modify vehicles and export to China</p> <p>2: look for cooperative partner to establish a company in the foreign country, operating</p>



<p>7、互联网+汽车：公司顺应国家发展战略政策，在汽车产业领域结合当今互联网全新多元化经营模式。</p> <p>Cars Import and Export (Tianjin) Co., Ltd. the fields of operations mainly in automobile imports, automobiles and auto parts research and development, automobile consulting and investment, auto racing and car show organization , automotive logistics and automobile project docking business.</p> <p>Business portfolio:</p> <p>1, Automobile and parts imports: we have spare parts import and export rights,we had cooperated with a lot of automobile brand from Europe Asia and America in automobile imports.</p> <p>2, Automobile vehicles parts: We have our own production base of auto parts in research and development , major customers from home and abroad supporting parts manufacturers.</p> <p>3, Automobile consulting and investment: we provide professional consult and investment advisory, reduce investment risk. We will also choose some good projects to invest.</p> <p>4, Auto racing organization: We will provide automobile athletics organize motor sport activities in accordance with customer needs.</p> <p>5, Auto show organization: we have the right to conduct commodities exhibition fairs. We kept good relation with Chinese institutions and high-end auto automobile club agencies ,</p>	<p>vehicles export and automotive logistics agent services, exporting vehicles which haven't appeared in the Chinese market.</p> <p>3: Our company can provide the OME service for foreign automobile accessory companies.</p>
---	--

and we have proven experience to new models of China's exhibition and sales.

6, Auto port logistics advantages: the company had carried out business operations in Tianjin, Dalian, Shanghai, Chongqing and Hong Kong.

7, Internet + cars: the company comply with the national development strategy policy, combined the automobile industry with the Internet , develop a new business pattern.

## 8. 北京尚墨投资管理有限公司

### ShangMo Investment

姓名：段程文

职务：总经理

Name : Duan Chengwen

Title : General Manager

<p>单位简介</p> <p>Company profile</p>	<p>投资合作意向</p> <p>Investment Cooperation Intention</p>
<p>北京尚墨投资管理有限公司(尚墨投资)是总部位于中国北京的一家精品投资银行及资产管理机构，持续关注中国、美国及欧洲的并购和投资交易，并为这些交易提供专业服务或以管理资本进行直接投资。</p> <ul style="list-style-type: none"> <li>•尚墨投资核心管理团队由在中国及海外股权投资、投资银行、企业管理咨询领域具有丰富经验和背景的专业人士组成，具备在当今迅速发展及愈发复杂的金融投资圈发现并驾驭微妙并购趋势及投资机会的技术和能力</li> <li>-在私募股权机构、投资银行深厚的投融资工作经验</li> <li>-在管理咨询公司、上市公司广泛的公司管理经验</li> <li>-中国及美国教育、工作及创业经历所获得的全球化经验和宽广视野</li> </ul> <p>ShangMo Investment(ShangMo) is a boutique investment bank, focusing on M&amp;A services and investments in China, US and Europe.</p> <ul style="list-style-type: none"> <li>•ShangMo Investment was established in 2014. The company is based in Beijing China, and manage a Chinese RMB fund.</li> <li>•Our team has diversified experience in investment, management, operation with global mind set, enabling us to identify subtle M&amp;A market trends and intricate investment opportunities in today's fast moving financial markets:</li> </ul>	<ul style="list-style-type: none"> <li>•寻找以下领域的投资机会： <ul style="list-style-type: none"> <li>高端制造业</li> <li>•环保与新能源产业</li> <li>TMT</li> </ul> </li> </ul> <p>Look for investment target in the following industry:</p> <ul style="list-style-type: none"> <li>□ High-end Manufacturing</li> <li>□ Environmental Protection and New Energy</li> <li>□ TMT</li> <li>□</li> </ul>

- |   |  |
|---|--|
| <ul style="list-style-type: none"><li>•Extensive investment/banking experience in PE fund, securities companies</li><li>•Substantial management experience in public companies</li><li>•Global mindset with education, working and Entrepreneurial experience in both China and the United States..</li></ul> |  |
|---|--|

## 9. 浙江微米新能源汽车有限公司

Zhejiang Rayttle New Energy Motors Co.,Ltd

姓名：周春峤

职务：副总经理

Name : Zhou Chunqiao

Title : Deputy General Manager

单位简介 Company profile	投资合作意向 Investment Cooperation Intention
<p>浙江微米新能源汽车有限公司，地处中国沿海经济开放城市之一——宁波市杭州湾新区，具有发展出口导向型产业的区位优势和天然潜力。杭州湾新区配套环境优越，目前拥有 100 多家汽车零部件配套企业，具有新能源零部件良好的配套基础。</p> <p>浙江微米是一家集研、产、销于一体的新能源交通科技型企业，公司于 2015 年 6 月获取了国家质量监督检验检疫总局所颁发的场内专用机动车辆制造许可证。微型纯电动车 E01 项目一期工程，总投资概算 3.5 亿元，规划年产能达 3 万台，占地面积 4.6 万平方米，其中建筑面积 3.8 万平方米。项目完成后已具备焊接、涂装、模具制造及总装配等工艺能力，特别是总装车间拥有专业的微型电动汽车制造流水线，是浙江微米结合制造实际、自行设计和量身打造、具有自主知识产权的先进微型电动汽车生产线。</p> <p>Shenzhen Taishan Zongheng Investment Ltd. Co. mainly invests in industries of energy, environment protection, finance, IT, and real estate. It has made a series of achievements in management consulting, capital operation and industrial investment. In recent years, with the rapid development of the new-energy vehicle in China , the company starts to follow projects up-and downstream, and hope to combine with technologies and products abroad with the market demand and capital in China, to explore win-win cooperation.</p>	<p>了解电动充电桩相关的投资合作项目</p> <p>To look for foreign companies in the area of Electric vehicle charging pile and discuss potential cooperation</p>

## 10. 汽车商业评论

## Auto Business Review

姓名: 杨锋磊

职务: 副主编

Name : Yang Fenglei

Title : Deputy Editor in Chief

<div>单位简介</div> <div>Company profile</div>	<div>投资合作意向</div> <div>Investment Cooperation Intention</div>
<p>于 2006 年在北京创刊，创始人是中国资深商业报道记者贾可博士。贾可和他的采编团队被公认是中国最专业最敬业的汽车商业报道队伍。《汽车商业评论》是一本以严肃、庄重态度来报道与评论的高端商业媒体。它凭借全球视野、专业手段、高尚品位，已经成为中国汽车界的意见领袖，以人性化、故事化、可读性、深刻性为采编方针，将报道视角拓展到围绕汽车行业的所有方面，奉献精彩的汽车商业案例，与众不同的理性观察。</p> <p>《汽车商业评论》杂志屡开中国汽车行业传播先河，2008 年首创了中国第一本汽车蓝皮书，2012 年又发起设立了中国汽车新闻奖，2013 年又联合欧美日汽车行业专家创办世界级的中国汽车产业年度贡献奖 - - 轩辕奖；2014 年又联合业内同道创办中国汽车营销奖--金轩奖。</p> <p>《汽车商业评论》是中国发行量最大的汽车商业类杂志，《汽车商业评论》的官方微信是中国最大的汽车商业类微信平台，每日提供及时资讯和理性评论，为业界侧目。杂志读者群为包括汽车产业链条上以及有志于进入汽车产业的各类商业精英。他们不仅是有潜力的汽车消费者，同时也是重要的口碑传播者。它是汽车类公司传播品牌和招募人才的重要窗口。</p> <p>&lt;Auto Business Review &gt; (ABR, inabr.com) magazine was found in 2006 in Beijing. As the top auto business magazine in China, ABR is famous for China's most professional and dedicated team for automotive business news with a very high circulation of 160,000 copies per month.</p>	<p>《汽车商业评论》通过其媒体渠道发起 &lt;1-100&gt; 栏目，助力中国汽车企业从 1 到 100 的升级与变革。</p> <p>Auto Business Review utilizes its media channel and launches a program named &lt;1-100&gt;, to help Chinese auto manufacturers to upgrade and reform.</p>

It focuses on the Chinese automotive industry as well as global developments and trends. With its global vision, professionalism and dedication to high quality, <Auto Business Review> has become one of China's opinion leaders within the automotive industry.

ABR uses humane and profound ways to report, extending its vision to all aspects of automotive industry. ABR is dedicated to offering readers the world-class original business stories, automotive business case analysis and comments. The readers of ABR include business elites both in China and abroad. It provides a truly professional communication platform for business practices and intelligence, covering not only about product and technology, but also company management, industry trend and lifestyle.

## 11. 中关村科技园区顺义园管理委员会

## Zhongguancun Science Park, Shunyi Park Management Committee

姓名: 王玉明

职务: 副主任

Name : Wang Yuming

Title : Deputy Director General

<div>单位简介</div> <div>Company profile</div>	<div>投资合作意向</div> <div>Investment Cooperation Intention</div>
<p>中关村科技园区顺义园简介坐落于首都国际机场旁。2014 年 8 月中关村科技园区顺义园管理委员会独立设置，并加挂北京顺义科技创新产业功能区管理委员会，作为顺义区人民政府派出机构。园区现有企业 1700 余家，注册资金超 500 亿元，已形成汽车制造、航空航天、第三代半导体、生物医药、电子信息及科技服务等主导产业聚集发展态势，其中以北京现代和北京汽车股份有限公司为龙头的汽车产业集群是北京重要的汽车产业集聚地。“十三五”时期，园区重点推动汽车产业链条向研发设计、汽车电子、展示贸易、汽车金融等高端环节延伸，同时深入研究世界前沿产业发展方向，追踪有核心技术、创新能力的战略性新兴产业，吸引行业领军企业落户顺义。</p> <p>Zhongguancun science and Technology Park—Shunyi Park is next to the largest airports in China- Beijing Capital International Airport. It is rising rapidly as a technological innovation park and an important part of independent innovation demonstration zone in Zhongguancun.</p> <p>It was built on August 2014, by Shunyi district, Zhongguancun Science Park Administrative Committee of independent, as an agency of the shunyi district people's Government. There are more than 1700 companies with a registered capital of over 50 billion yuan, including automobile manufacturing, aerospace, semiconductor, the third generation of biological medicine, electronic information and technology services and other leading industry. Among them, Beijing Hyundai and Beijing Automobile Co. as a leader of Beijing automobile industry cluster is an important gathering place for the automobile industry. During “Thirteen-Five”</p>	<p>顺义园汽车产业基础雄厚。今后，将引导汽车产业（整车及零部件）从“制造、销售”向“研发、设计、服务、智造”转型升级，鼓励企业建设智能车间、智能工厂，打造国内领先、全球一流的新能源汽车创新中心和以数字化绿色工厂为代表的“中国制造 2025”示范基地。</p> <p>There is a solid basis for the automobile industry of Shunyi. In the future ,Boot the automobile industry (vehicles and parts) from "manufacturing, sales" to "research and development 、 design 、 intellectucl-made 、 service." upgrade, encourage enterprises to build smart shop, smart plant, to create a leading, world-class new energy vehicles innovation centers and</p>



<p>automobile industry chain focus on promoting design, research , automotive electronics, show trade, car finance and other high-end link extension, vigorously develop the aviation engines, composites and other aviation manufacturing industry, expanding research and development, design, and service industrial chain of high-end link.</p>	<p>digitized green plant as the representative of "Made in China 2025" demonstration base.</p>
---	--

## 12. 胶州经济技术开发区管委会

## Administrative Committee of Jiaozhou Economic and Technological Development Zone

姓名：孙殿伦

职务：副主任

Name : Sun Dianlun

Title : Deputy Director General

<div>单位简介</div> <div>Company profile</div>	<div>投资合作意向</div> <div>Investment Cooperation Intention</div>
<p>胶州经济技术开发区位于青岛市，1992 年 12 月经山东省人民政府批准成立，2012 年 12 月 11 日，经国务院批复升级为国家级经济技术开发区。</p> <p>目前，青岛共有规模以上汽车及零部件企业 208 家。其中：汽车生产企业 21 家，规模以上零部件重点企业 187 家，国家汽车整车出口基地 1 个、零部件出口基地 5 个，国家认定技术中心 1 家。2015 年 1 月，青岛市发布实施《新能源汽车产业发展规划(2014-2020 年)》，进一步加大对新能源汽车产业的扶持力度。</p> <p>按照青岛市的产业规划，胶州经济技术开发区正致力于打造一个新的汽车制造产业基地，围绕青岛当地汽车企业的转型升级，专门成立了汽车项目领导小组，下设汽车办，全力推进汽车企业与境外的合作以及项目的引进。</p> <p>Approved by the People's Government of Shandong Province in Dec. 2012, Jiaozhou Economic and Technological Development Zone was established. On Dec. 11, 2012, Jiaozhou Economic and Technological Development Zone was upgraded to national-level under the approval of the State Council.</p> <p>Until now, there are 208 automobile and parts enterprises above designated size in Qingdao, among which there are 21 automobile manufacturing enterprises, 1 national export base of fully-assembled cars, 5 parts export bases, and 1 national certified technical center. In Jan.</p>	<p>了解欧洲汽车产业发展的技术趋势、创新模式，学习其先进的做法与经验，介绍区内产业发展机会，与拟寻求中方合作的企业建立联系，就相关合作项目进行探讨、对接。</p> <p>To understand the technology trend and innovation mode of the development of European automobile industry, learn the advanced practice and experiences and introduce the development opportunities in auto industry in Jiaozhou ETDZ, and to establish good relationship with foreign enterprises which are exploring cooperation with China and discuss related cooperation projects.</p>

2015, New Energy Vehicle Industry Development Plan(2014-2020)was published and implemented in Qingdao, further strengthen support to the new energy vehicle industry.

According to the industrial plan of Qingdao, Jiaozhou Economic and Technological Development Zone is focusing on building a new automobile manufacturing industrial base. To facilitate the upgrade of local automotive enterprises, Jiaozhou specially established a leading group including an automobile office to promote automobile projects and international cooperations.

## 13. 常州市商务局

Changzhou Municipal Bureau of Commerce

姓名：张宇

职务：副局长

Name : Zhang Yu

Title : Deputy Director General

<div>单位简介</div> <div>Company profile</div>	<div>投资合作意向</div> <div>Investment Cooperation Intention</div>
<p>截至 2014 年，常州有汽车及零部件产业链规模以上企业 164 家，完成工业产值超 602.2 亿元，同比增长 16.5%。全市汽车及零部件产业领域有高新技术企业 104 家，拥有“两站三中心”103 个。我市被认定为“江苏省新能源汽车特色产业基地”，还被列为全国第二轮新能源汽车推广应用城市，拥有新能源车辆产业园。</p> <p>未来常州将重点发展乘用车、客车、轻卡、商务车及新能源汽车等整车，打造整车和零部件生产基地；加快建设新能源汽车产业化基地；突破新能源汽车关键技术；发展高性能发动机、传动和转向系统等产品，提升汽车关键零部件整体技术水平。</p> <p>借助现有汽车零部件（例如：发动机系统、底盘系统、车身及车身附件等）的制造基础，常州成功引进东风、北汽、众泰等 3 个汽车整车项目。目前知名企业有：博世力士乐（常州）有限公司、通用电气（常州）汽车配件公司、电装（常州）燃油喷射系统有限公司、普利司通（常州）</p>	<p>寻找境外汽车领域的投资项目，引导常州本土企业开展国际合作、进行产业升级。</p> <p>To explore potential projects, help Changzhou companies in auto industry to cooperate and upgrade.,</p>

汽车配件有限公司、麦格纳动力总成（常州）有限公司、蒂森克虏伯发动机系统（常州）有限公司等。

Up to 2014, there are 164 automobile and parts industry chain enterprises above designated size in Changzhou. They completed the industry output value over 60.22 billion Yuan, up 16.5% from a year earlier. The city's automobile and parts industry has 104 high-tech enterprises, with 103 “two work stations & three centers”. Changzhou was identified as “Jiangsu new energy vehicles industry base”, and was also listed as the second round of new energy automobile application cities in China. Changzhou has the New Energy Vehicle Industrial Park.

Changzhou will focus on the future development of passenger cars, buses, light trucks, commercial vehicles and new energy vehicles, to set up finished automobile and parts production base. We will accelerate the development of new energy vehicle industrialization base; make breakthrough in key technology of new energy vehicles; develop high-performance engine, transmission and steering system products, improving the whole technical level of car key parts and components.

Based on the automobile parts (e.g. engine, chassis, car body, accessories, etc.) manufacturing experience, Dongfeng, Beijing Automobile Works and Zotye invested in finished-automobile projects in Changzhou. The famous enterprises are: Bosch Rexroth (Changzhou) Co., Ltd., General Electric (Changzhou) Automobile Fittings Co., Ltd., DENSO (Changzhou) Fuel Injection System Co., Ltd., Bridgestone (Changzhou) Auto Fittings Co., Ltd., Magna Powertrain (Changzhou) Co., Ltd., Thyssenkrupp Valvetrain China Ltd., etc.